



**Job Title** –Software Developer (Back-end DevOps)

**Location** – Bristol, UK

**Employment** – Full Time, Permanent

**Salary** – Competitive

**Apply** – CV to [jobs@unrival.net](mailto:jobs@unrival.net)

## Background

Unrival is a fast-growing B2B 'scale-up' based in Bristol, United Kingdom, working to provide data-driven insights to guide marketing and commercial decisions in some of the world's largest enterprise technology, telecommunications and energy companies. The business is based in Bristol and London, but we work globally with enterprise clients across Europe, North America and Asia Pacific.

The company, (primarily a services business today) has got its product to market, is profitable and has grown revenue 100% YoY. The company is run by two entrepreneurs, an experienced management team and is supported by angel investors and a board of directors who have built, scaled and exited numerous technology businesses. The company is now entering a new phase of growth and is looking for a forward thinking developer to build (yes, it is a blue-sky opportunity) a scalable platform to enable our next phase of growth.

To be successful in this role you need to have experience and expertise in building web apps which are scalable and have an architecture of an enterprise standard.

The products – created by Unrival are sophisticated organograms, in-depth profiles and market indexing which are used by clients to support Account Based Marketing and Sales conversations with clients. These products are very unique and highly valued by our clients – this results in high levels of virality and repeat business which has led us to our success so far.

## The Opportunity

Due to unprecedented demand by clients for our product, and considerable organic growth, the need to evolve the delivery of Unrival's products is one of our number one priorities to support our next stage of growth.

This role, is one of our first engineering hire's in our history, which will help to shape the technology road map and help to bring the vision for our product to life. Your responsibility will be ensuring our back-end architecture, code and dev ops are running smoothly on a day to day basis.

Unrival's products are highly visual data visualisations, so experience in working with data-led applications is highly desirable.

You will be involved in the key decision making and execution around how we translate both internal research requirements into tools, as well as development of our external platform to clients.

## Job Description

We need a developer with high energy and deep skills to work on both client projects and core engineering projects.

In time, as the company and engineering function grows, the company will allow you to scale a team to support the increased technical requirements.

We need projects delivered with impeccable execution to provide a seamless end-user experience to our enterprise clients – who are based all around the world. Additionally, you will help prioritize the product roadmap based on customer feedback and project experience.

## Skills and knowledge



First and foremost, you must be a self-starter. We're looking for someone who can work independently, learn what needs to be learned, and generally "get stuff done". We expect this candidate to take charge of their role and drive results. We're a small team and we work collaboratively and openly to help each other succeed.

#### Essential skills

- 5+ years in web application development and managing these in a production environment
- Experience in building API's, managing databases, and cloud-based deployments
- Experience in working closely and collaboratively with front-end developers who will be building UI around your code
- Excellent academic qualifications

#### Additional skills

- Used to working in a startup environment
- Agile development skills, working closely with product manager
- Experience of working with NLP, Machine Learning is highly desirable.

#### Ideal

- Experience in working on apps built on AWS
- AWS Lambda, AWS Cognito
- Comprehend and Rekognition
- RDS and or Dynamo DB
- AWS API Gateway
- Current Internal tools have been written in PHP and Aurora, so experience in these languages to extend these tools.